



SALES ACCOUNT MANAGER (2 Year Fixed Term Appointment with a view to extension or permanency)

Salary: £31-32,000K per annum & benefits

Hours: 37 hours per week (excluding breaks)

About us

We are the QEII Centre – central London’s premier venue for domestic and international events. Located in the heart of Westminster, our award-winning Centre offers modern, flexible spaces for all types of events from conferences and exhibitions to award ceremonies, dinners and fashion shows.

We host hundreds of events each year, ranging from high-profile international conferences to bespoke corporate meetings. At the heart of everything we do is a steadfast commitment to exceptional customer service

Our people are central to our success. From our acclaimed in-house caterers, QEII Taste by Levy – a sustainable catering partner that offers Michelin-star food to our expert AV and IT teams, every member of staff, play a vital role in delivering outstanding experiences.

As of 2026, we’ve proudly achieved over 55+ industry awards since 2014—an ongoing recognition of our excellence in the events sector. Most recently, we received three awards at the 2026 Eventex Awards, including Gold for Venue Event Team, Silver for Large Venue and Bronze for City Venue. These accolades reflect our commitment to delivering exceptional experiences for every client and delegate.

Chief Commercial Office

We are looking for a **Sales Account Manager** to work as part of the reactive sales team. They will be the first point of contact for clients.

The primary responsibility of the role is selling the facilities at QEII Centre to the UK corporate and agency market, employing sales skills to help achieve an overall team target of £8.5m for next financial year, and challenging forward sales revenue targets from existing and new clients.

In addition, the jobholder will be responsible for managing several key client accounts to gain maximum profitability whilst maintaining high levels of client satisfaction.

QEI benefits will include:

- Discretionary bonus scheme, linked to corporate and individual performance
- Membership of the Civil Service Pension Scheme with an employer contribution of 28.97%
- 25 days' annual leave with an additional day per year to a maximum of 30 days & 1 privilege day
- Subsidized staff restaurant/coffee bar
- Interest free season ticket loan
- Cycle to work scheme
- 3 days paid volunteering
- Participation at staff events; celebratory, educational, team
- Access to learning and development opportunities tailored to your career aspirations
- A working culture which encourages inclusion, collaboration and diversity
- Regular employment engagement activities

How to Apply

Candidates should apply by submitting:

- a tailored CV to hr@qeicentre.london setting out your career history, with key responsibilities and achievements, of no more than two pages. Please ensure you have provided reasons for any gaps within the last two years.
- a personal statement – in no more than 500 words showing how you meet the criteria of the person specification evidence.

Artificial Intelligence can be a useful tool to support your application, however, all examples and statements provided must be truthful, factually accurate and taken directly from your own experience. Where plagiarism has been identified (presenting the ideas and experiences of others, or generated by artificial intelligence, as your own) applications may be withdrawn and internal candidates may be subject to disciplinary action. Please see our [candidate guidance](#) for more information on appropriate and inappropriate use.

The closing date for applications is 16th November 2026 @ 23.59

We will be sifting applications using Experience from your job history, qualifications and personal statement week commencing 23rd November 2026.

Interviews will take place in the week commencing 30th November 2026.

For candidates invited for interview, this vacancy is using the [Civil Service Success Profiles Framework](#), and we will be assessing Strengths, Experience, Behaviours and Technical Skills.

Feedback will only be provided if you attend an interview or assessment.

Further Information

The [Civil Service Code](#) sets out the standards of behaviour expected of civil servants.

The Civil Service embraces diversity and promotes equality of opportunity. There is a guaranteed interview scheme (GIS) for candidates with disabilities who meet the minimum selection criteria.

We recruit by merit based on fair and open competition, as outlined in the Civil Service Commission's [recruitment principles](#).

If you feel at any time your application has not been treated in accordance with the values in the Civil Service Code and/or you feel that recruitment has been conducted in such a way that conflicts with the Civil Service Commissioner's Recruitment Principles, you may make a complaint, by contacting the HR Department hr@geiicentre.london in the first instance.

Important Note: Successful candidates must meet the security requirements before they can be appointed. The level of security needed is [Counter-terrorist-check](#) and the process can take up to 8 weeks to complete. Please note that successful candidates will need to pass the CTC security checks – **this requires you to have been resident in the UK for the past 3 years.**